



AEGLEXA

Company Profile

Healthcare business development,
commercial execution and market access.

PHARMACEUTICALS | MEDICAL DEVICES & COSMETICS | CSO/CRO | INTERNATIONAL BUSINESS

A healthcare company built on specialist expertise

Aeglexa combines scientific competence, commercial execution and entrepreneurial agility.

Founded in Italy in 2016 by professionals with long-standing experience in the pharmaceutical, healthcare and dermocosmetic sectors.

We develop and manage projects across the healthcare value chain, from scientific and regulatory support to market access and commercial development.

Our model is designed to connect products, technologies and partners with the markets where they can create sustainable value.

“Improvement without impairment.”

Innovation, quality, efficiency and safety guide our choices.

Four complementary lines of business

A diversified platform serving healthcare companies, professionals and end customers.

01 Pharmaceuticals

Commercial development and scientific engagement, with consolidated experience in specialist therapeutic areas, particularly oncology.

02 Medical Devices & Cosmetics

Development, distribution and commercialization of medical devices, dermocosmetics and products for aesthetic medicine.

03 CSO / CRO / Market Access

Flexible outsourced solutions: scientific networks, project management, data collection, market access and territorial execution.

04 International Business & Intermediation

Scouting, partner development and commercial intermediation connecting manufacturers, technologies and qualified local market operators.

From opportunity assessment to market execution

Aeglexa integrates scientific, regulatory, commercial and operational competencies.

Scientific & Regulatory

Scientific expertise, regulatory coordination and support for product development.

Market Access

Market assessment, stakeholder mapping and access strategy across the Italian healthcare system.

Commercial Networks

Experienced scientific representatives and sales professionals for targeted territorial execution.

Project Management

Flexible governance, launch planning, monitoring, reporting and performance control.

Digital Commerce

Direct-to-consumer commercial capability through Aeglexa's digital channel and e-commerce platform.

Partner Development

Identification and coordination of manufacturers, distributors, intermediaries and local business partners.

Italian roots. International business perspective.

Our home market is Italy, supported by international relationships and local market counterparts.

ITALY

Home market
Operational base

EUROPE

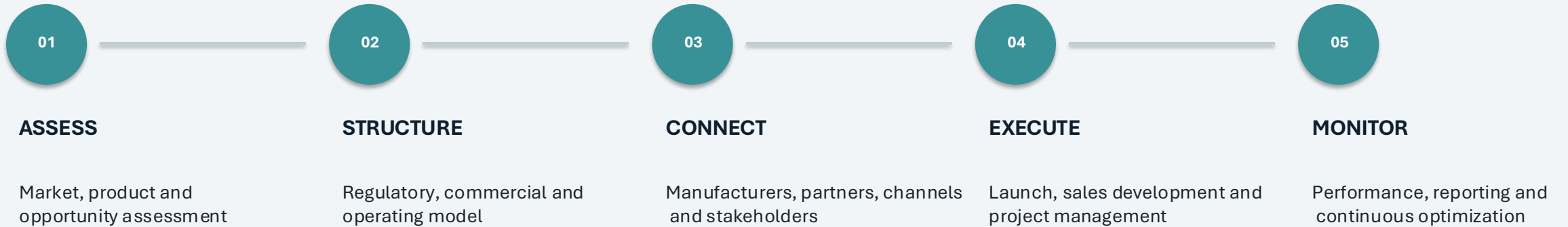
Business relationships
& development

SOUTH AMERICA

Business development
through local counterparts

A flexible platform for different partnership models

We adapt the operating model to the product, market and partner - while maintaining disciplined project governance.



Multiple routes to market

Professional healthcare channels are complemented by direct digital commercialization.

Healthcare professionals

Scientific and commercial interaction with healthcare professionals through experienced field networks and specialist projects.

B2B partnerships

Collaboration with healthcare companies, manufacturers, distributors and local market operators.

Direct digital channel

Aeglexa also operates a proprietary digital presence and e-commerce channel for selected consumer-facing products.

This multi-channel approach allows each project to use the most appropriate route to market, rather than applying a single commercial model.

CONTACTS

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Healthcare Business Development

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